



BORUSAN MANNESMANN

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Borus

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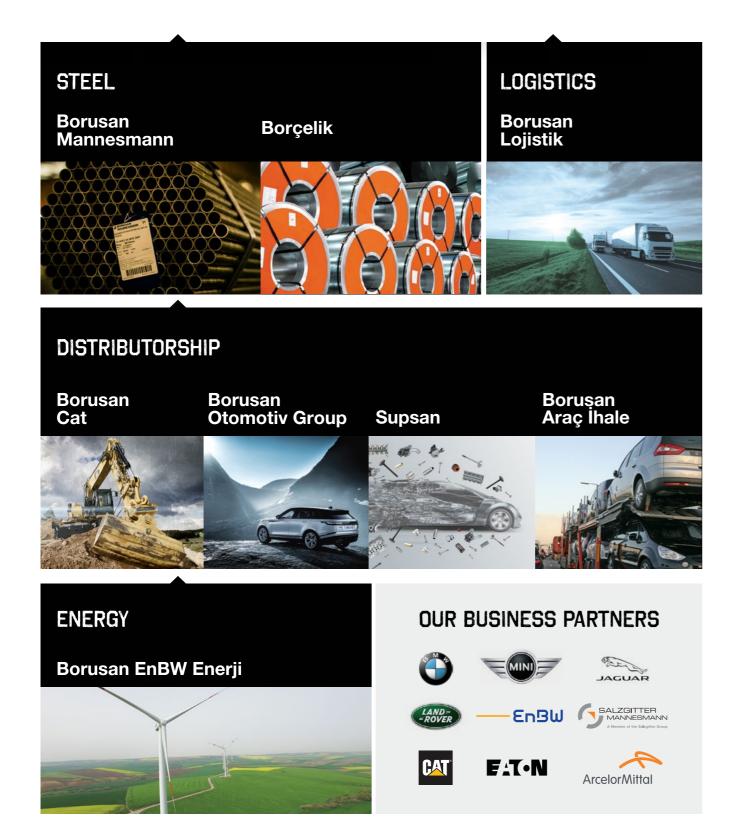
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Turkey

BORUSAN HOLDING AT A GLANCE

IN 4 MAJOR BUSINESS AREAS, WITH 11.000 DEDICATED EMPLOYEES...

Borusan Group has been among the pioneers of industrialization and corporate governance in Turkey throughout its 75 years of history. The group currently operates in four major business areas including steel, distributorship, logistics and energy. In 2006 Borusan Group signed the United Nations' Global Compact Policy and it supports and adheres by the principles of "good corporate governance" and "sustainability" as a prerequisite component for long-term and permanent success.



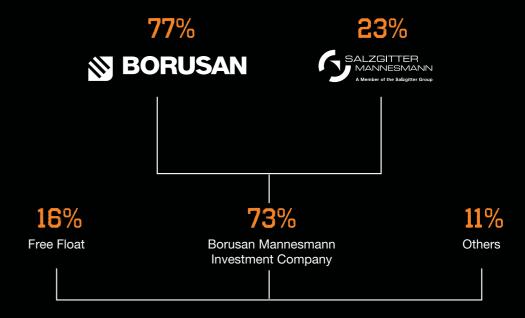
BORUSAN MANNESMANN IN BRIEF

"BORUSAN MANNESMANN IS AMONG THE LEADING MANUFACTURER OF STEEL PIPES IN THE WORLD."

Steel pipe manufacturing is the core business of the Borusan Group, a conglomerate spread over four different industries; steel, distributorship, logistics and energy with around 4.8 billion USD consolidated turnover. Borusan Mannesmann currently continues its production activities with its 7 facilities in 3 different countries in Turkey, Italy and USA.

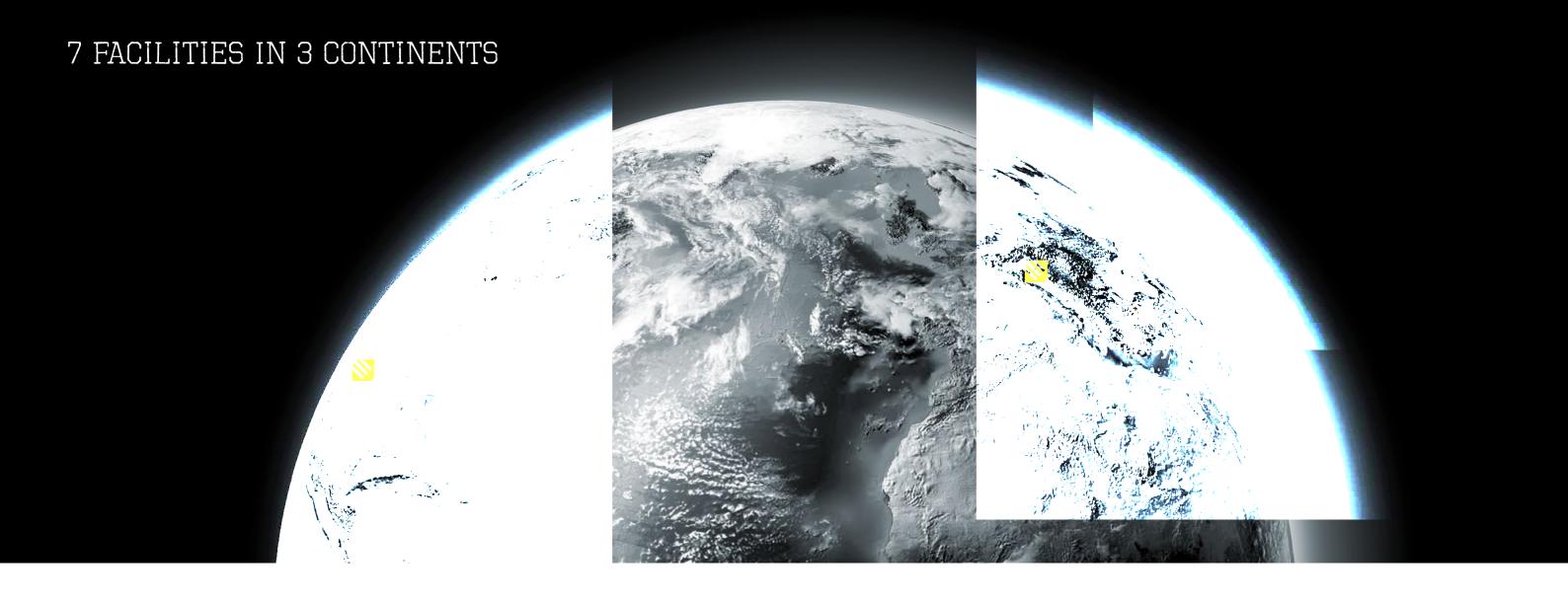
The company's product range includes; water pipes, oil and gas line pipes, industrial pipes and profiles, installation pipes, OCTG pipes and hollow sections. Borusan Mannesmann has wide experience and range of track records in oil and gas pipeline projects both in domestic and international markets with high grade API standards.

A dynamic, highly qualified staff, regularly trained to keep abreast of new manufacturing and management, ensure that production conforms to exacting quality standards. Borusan Mannesmann has become the standard-bearer for trust and quality in the sector by bringing added value to products and services with 1.800 highly qualified employees and the continuously improving work force.









USA / Texas

Houston Plant

Sectors served : Energy Sector

Workforce : 300

: 500.000 m² Area

Italy

Vobarno Plant

Sectors served: Engineering Technologies

Workforce : 90

: 24.000 m² Area

Turkey

Gemlik ERW Pipe Plant

Sectors served: Energy, Construction, Water Transmission

Workforce : 750

: 388.000 m² Area

Gemlik HSAW Pipe Plant

Sectors served: Energy, Construction,

Water Transmission

Workforce : 140

: 70.000 m² Area

Gemlik Cold Drawn Tube Plant

Sectors served: Engineering

Technologies : 50

Workforce

: 20.000 m² Area

Halkalı Plant

Area

Sectors served: Engineering

Technologies Workforce : 450

: 67.000 m²

Bursa Service Center

Sectors served: Automotive

Workforce : 60

Area : 10.000 m²

YOUR TOTAL SOLUTION PROVIDER; BORUSAN MANNESMANN





EXCEEDING LIMITS WITH CONTINUOUS R&D

R&D is a joint activity embracing almost all departments within the company for advanced product quality. In Borusan Mannesmann, R&D means developing new products as well as launching new technologies concerning precision tube making. This twofold meaning leads the staff to a broad understanding of development activities that involve both the search for advanced products and the search for the improvement of production and process control technologies.

Borusan Mannesmann conducts joint projects together with raw material suppliers in developing special materials to meet the requirements of the production processes towards the production of tubes to specific customer requirements. Those projects involve many aspects of raw material in a broad scope from selection of chemical analysis to specifying rolling schedules. Parties collaborate in performing trial productions and trouble shooting activities to maintain excellence in product and process design and implementation to the best possible extent.

Technical training is considered as the major part of the whole activity. Training involves steel making and tube making technologies, implementation of defect analysis, process control techniques, quality improvement team works, reengineering of processes, automation in production, management information systems.

In Borusan Mannesmann, we value and pursue "continuous improvement." As a company that embraces Lean 6 Sigma methodology; launching breakthrough technologies, improving production and process control steps, is a part of our daily life.

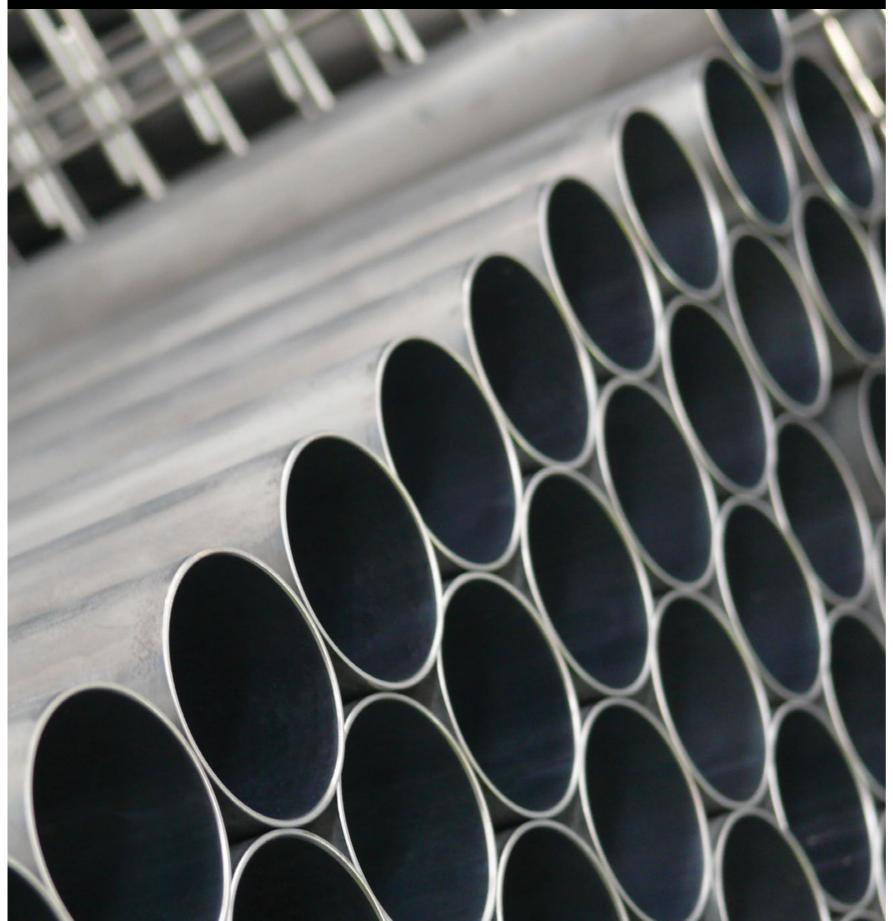
VOC - MOST VALUABLE DRIVING FORCE

Borusan Mannesmann has been capturing the requirements and feedbacks of our customers to provide the best product and service quality. We have been applying VOC - Voice of Customer process since 2003. Guiding our customers and delivering synergetic solutions in the most cost effective way is a consistent discipline in Borusan Mannesmann. We aim to compose special recipes for special market needs. This approach leads us to go beyond ourselves and present valuable services for our customers.

WELL ESTABLISHED SALES ORGANIZATION

There is no limit of the human potential. Success brings the desire to achieve more. Having a principle of 'being one step ahead', our talented workforce is dedicated to achieve a high level of customer service. Our sales organization consists of the experts of their fields, both in planning, sales and trade operations. And also our professional local representatives in your country are among the best of "highly qualified distributers". We provide the best solutions; in your country, in your language with best people.

QEHS MANAGEMENT



Borusan Group companies all share a common set of guiding principles, which help this vast enterprise to operate in complete harmony. These principles are commitments to productivity, innovation and environmental responsibility.

With its modern management approach, supported by IATF 16949 Automotive Quality Management System Certificate and Lean Six Sigma methodology, Borusan Mannesmann provides products to meet customers' high quality expectations with high efficiency and Just-in-time delivery.

The Lean Six Sigma is a highly disciplined business management methodology that seeks to remove the causes of defects in production and business processes, and to continuously improve productivity and customer satisfaction as well as a guide to innovation.

Besides, with the VOC system, we capture the requirements and feedback from our customers to provide the best product and service

From raw material to finished product, Borusan Mannesmann determines the impacts on environment and in order to reduce impacts, controls each step of the process. Our Environmental Management System Certificate (ISO 14001) proves our commitment to environment. In addition all products of Borusan Mannesmann are produced in accordance with REACH regulation.

Stable high performance can only be delivered through healthy people. In compliance with Occupational Health and Safety Management Systems Certificate (ISO 45001) Borusan Mannesmann endeavors to protect health and safety of its work force and service providers.

With its ongoing efforts to improve customer satisfaction, Borusan Mannesmann is awarded with ISO 10002, Complaints Handling Management Systems Certificate; which is a first in global steel pipe sector.

Quality Management Certificates

IATF 16949 Quality Management Systems Standard For The Automotive Industry ISO 9001 Quality Management Systems

ISO 14001 Environmental Management Systems

ISO 10002 Quality Management Systems For Customer Satisfaction

ISO 45001 Occupational Health and Safety Management Systems

Quality System Certificates



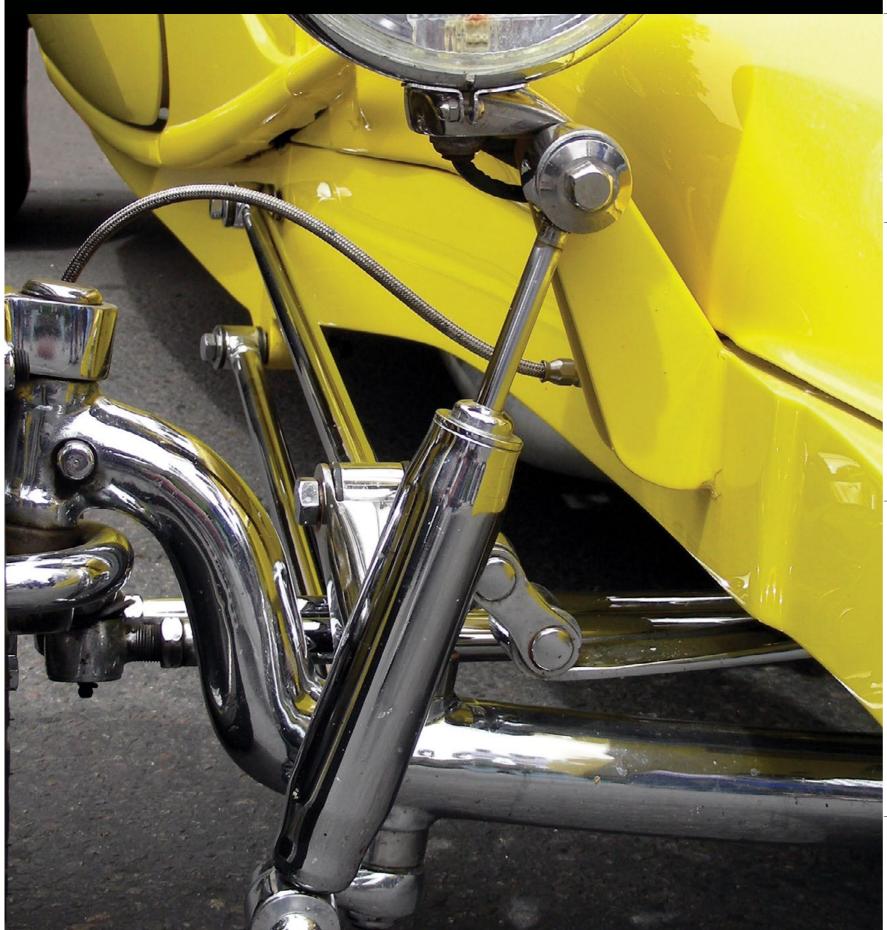








STANDARDS & CERTIFICATES



PRODUCTION STANDARDS

Welded Cold Sized Tubes : EN 10305-3 : EN 10305-2 Welded Cold Drawn Tubes Welded Cold Sized Square and Rectangular Tubes: EN 10305-5

Note: Other standards such as ASTM A513, JIS G 3445 etc. upon request

STEEL GRADES

Structural Steels : S235, S275, S355 : DC01, DC03, DC04 DQ Steels

HSLA Steels : S315MC, S355MC, S420MC, S460MC, S500MC, S550MC,

S600MC, S700MC

Dual Phase Steels : DP500, DP600, DP800, DP1000

Heat Treatable Steels : 20MnB5, 22MnB5, 26MnB5, 30MnB5, 34MnB5 Coated (Galvenized, aluminized) Steels : DX51, DX52, DX53, S220, S350

Note: Other grades upon request

TESTS & INSPECTIONS

- Visual Examination
- Dimensional Inspection
- Metallographic Inspection
- Tensile Test
- Drift Expanding / Flaring Test
- Flattening Test
- Hardness Testing (HV, HRB, HRC)
- Ultrasonic Testing
- Flanging Test
- Chemical Analysis
- Eddy Current Testing
- Surface Roughness Measurement

INSPECTION DOCUMENTS

MTC (Mill Test Certificates) acc. to EN 10204 3.1; 2.2

AUTOMOTIVE TUBES







SHOCK ABSORBER TUBES



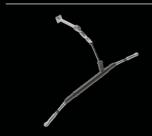




STABILIZER







STEERING COLUMN TUBES







TIE RODTUBES



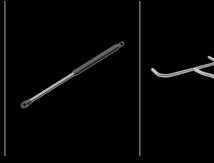
DOOR IMPACT BEAMS



BORUSAN MANNESMANN IS A HIGHLY RECOGNIZED MANUFACTURER FOR ITS PRODUCT AND SERVICE QUALITY IN AUTOMOTIVE INDUSTRY.

Our plants, one in Vobarno-Italy, one in Gemlik-Turkey and one in Halkalı-Turkey are specialized in production of value added precision tubes that are used in crucial parts of vehicles. Working together; our sales, quality and design teams manage all kinds of technical, schematic inquires and response our customers with custom made solutions.

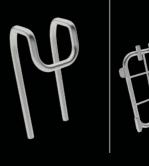
Products are commonly used in passenger cars, light and heavy commercial vehicles which are travelling around the globe.



EXHAUST



HEAD REST FRONT SEAT



REAR SEAT FRAME TUBES



HYDRAULIC APPLICATIONS

HYDRAULIC CYLINDERS

TELESCOPIC CYLINDERS

PNEUMATIC CYLINDERS

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Tubes of

Borusan Mannesmann are used in earth moving machines, agricultural machines, trucks and several machineries.

With the ability of

honing and roller burnishing tubes,

producing ready to use tubes and suitable for

Borusan Mannesmann is

an ideal supplier for hydraulic applications.

INDUSTRIAL APPLICATIONS CUSTOM SHAPED STEEL PROFILES



Borusan Mannesmann manufactures custom shaped profiles with the highest degree of functionality according to customer expectations. Custom designed profiles are used in a variety of applications for different sectors such as automotive, construction, agricultural machinery, towel rails, furniture etc...

We supply profiles with most accurate tolerances to meet customers' requirements and drawings. Borusan Mannesmann has the knowledge to select the most suitable forming technologies to meet specific requirements.

TECHNOLOGIES FOR SPECIAL SHAPE PROFILES

- Direct Roll Forming
- HFW + Cold Forming
- Forming by Cold Drawing

We are ready to produce according to different type of standards and/or customers specialized technical requirements.

Steel grades, wall thickness, dimensions and tolerances may vary according requirements of final product. Different pre-coated raw materials and final coating methods are available upon request.

FURTHER PROCESSING

- Length Cutting
- Bending
- Hole Drilling
- Online Die Stamping

TESTS & INSPECTIONS

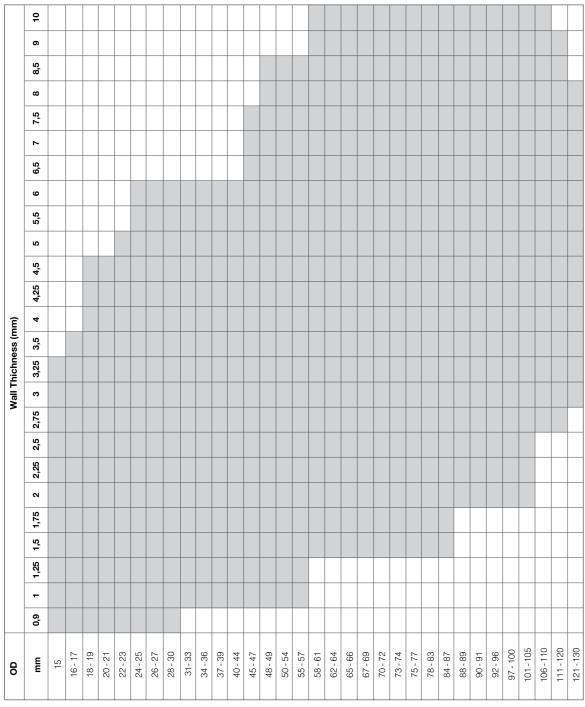
- Visual Examination
- Dimensional Inspection
- Metallographic Inspection
- Tensile Test
- Chemical Analysis
- Flattening Test
- Hardness Testing (HV, HRB, HRC)
- Eddy Current Testing
- 3D Scanning

INSPECTION DOCUMENTS

• MTC (Mill Test Certificates) acc. to EN 10204 2.2, 3.1

PRODUCTION RANGES

WELDED COLD DRAWN TUBES FOR PRECISION APPLICATIONS



Cold Drawn Welded Steel Tubes (EN 10305-2)

Please contact our sales department for intermediate sizes.

Delivery Conditions:

- + C (BK) = Cold finished/hard
- + LC (BKW) = Cold finished/soft
- + N (NBK) = Normalized
- + SR (BKS) = Cold finished and stress relieved
- + A (GBK) = Annealed

Standard Norms: TS EN 10305-2, UNI 7946, BS 6323 Part 6, NFA 49-341, ASTM A 513

Steel Grades mainly used: RSt 34-2, RSt 37-2, St 44-2, St 52-3

(E 195) (E 235) (E 275) (E 355)

WELDED COLD SIZED TUBES FOR PRECISION APPLICATIONS

OD												v	Vall Th	ichne	ss (mr	n)											
mm	0,70	1,00	1,20	1,50	1,70	2,00	2,20	2,50	2,80	3,00	3,30	3,50	4,00	4,50	5,00	5,50	6,00	6,50	7,00	7,50	8,00	8,50	9,00	9,50	10,00	10,50	11,00
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88,9																											

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Welded Cold Sized Tubes (EN 10305-3) Delivery Conditions: BKM (+CR1 ve + CR2) = Standard

NBK(+N) = Normalized

GBK(+A) = Annealed

Steel Grades: St 14, St 13, St 12, St 34, St 37, St 44, St 52 (E155) (E195) (E235) (E275) (E355)

WELDED COLD SIZED SQUARE AND RECTANGULAR TUBES FOR PRECISION APPLICATIONS

Side Length					Wall Thic	hness (r	nm)				
b x h (mm)	0,80	0,90	1,00	1,20	1,50	2,00	2,50	3,00	3,50	4,00	
8 x 20											Н
10 x 10											r
10 x 15											Г
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60 x 60											
70x70											
80x80											
90x90											
100x100											
110x110											
120x120											
120x130											
120x140											

(Thicknesses bigger than 5mm must be examined.) Grades stronger than S700 must be examined.

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ASTM A 513 MECHANICAL TUBING (TYPE V-VI)

	Wall Thickness (inch)																							
OD (inch)	0.035	0.049	0.058	0.065	0.083	0.095	0.109	0.120	0.125	0.134	0.156	0.165	0.180	0.188	0.207	0.219	0.238	0.250	0.281	0.284	0.313	0.344	0.375	0.40
0.625																								
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0.813																								
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Delivery Conditions: M.D., S.S.I.D. M.D.: Mandrel Drawn S.S.I.D.: Special Smooth Inside Diameter Standard Norms Supplied: ASTM A 513 Steel Grades Mainly Used: 1008-1040

Please contact our sales department for any inquiries.

FURTHER PROCESSING

With more then 60 years of experience in tube production, we provide competitive prices in-line with the demands and special requests for both our export and domestic customers

PROVIDED SERVICES ACCORDING TO CUSTOMER SPECIFIC DEMANDS;

- Cut-to-length and emptying with laser tube cutting
- Cutting, brushing, washing (according to customer specifications)
- Double end chamfering
- Heat treatment (induction hardening)
- CNC bending
- CNC milling, CNC Turning
- Tube forming, end forming (diameter expanding, reduction, flattening,...etc.)

PACKING AND DELIVERY SERVICES;

- Loading directly into the customer strongboxes
- Packing as hexagon bundle
- Packing as square bundle
- Packing into cartoon box or wooden crate
- Packing with VCI, silica gel, jute matting, oil paper
- Protection against corrosion













